

EXHIBIT 11

From: Andy Rubin. Sent: 4/13/2006 3:41 PM.
 To: [-] Dan Bornstein.
 Cc: [-] Steve Horowitz.
 Bcc: [-] .
 Subject: Re: What are we doing?

Obvious question - please define:

"the currently-envisioned time frame"?
 and
 "the currently-targeted amount"

On Apr 13, 2006, at 3:35 PM, Dan Bornstein wrote:

>> We need to provide an alternative to MSFT, and we need to do it in
 >> such a way as we don't fragment 3rd party developers. See the next
 >> slide in the deck for fragmentation: Java has very little
 >> fragmentation, and it's adoptable. If we play our cards right, we
 >> can also leverage not only existing developers, but applications as
 >> well.
 >
 > That sounds like an argument for adopting the MIDP model for
 > third-party apps, not developing a new app model.
 >
 >> Since we are Open Source, and the cost for our platform is close to
 >> zero, we lower the total BOM by about 10%. That savings and some
 >> careful choices in hardware specs helped us create our slogan:
 >> "Smartphone features at featurephone prices".
 >>
 >> BTW, my definition of smartphone is a phone that has an open API for
 >> 3rd party developers and whose own applications use that same API.
 >
 > Ok, even conceding the point about BOM, I do not believe we can make a
 > smartphone by your definition in the currently-envisioned time frame,
 > with the scope of development as currently outlined in the PRD, and
 > have it be one that can be good enough to sell the currently-targeted
 > amount. In the current nominal plan, there is too much that is new to
 > expect everything to totally fall into place in a 1.0 release.
 > Something still has to give.
 >
 >> I've cc'd android-team.
 >
 > I think you forgot to; please go ahead.
 >
 > -dan